

Beckstein GmbH & ProCare Limited

Product and Procedure Instruction



This Document is for indication purpose only

Details and Background

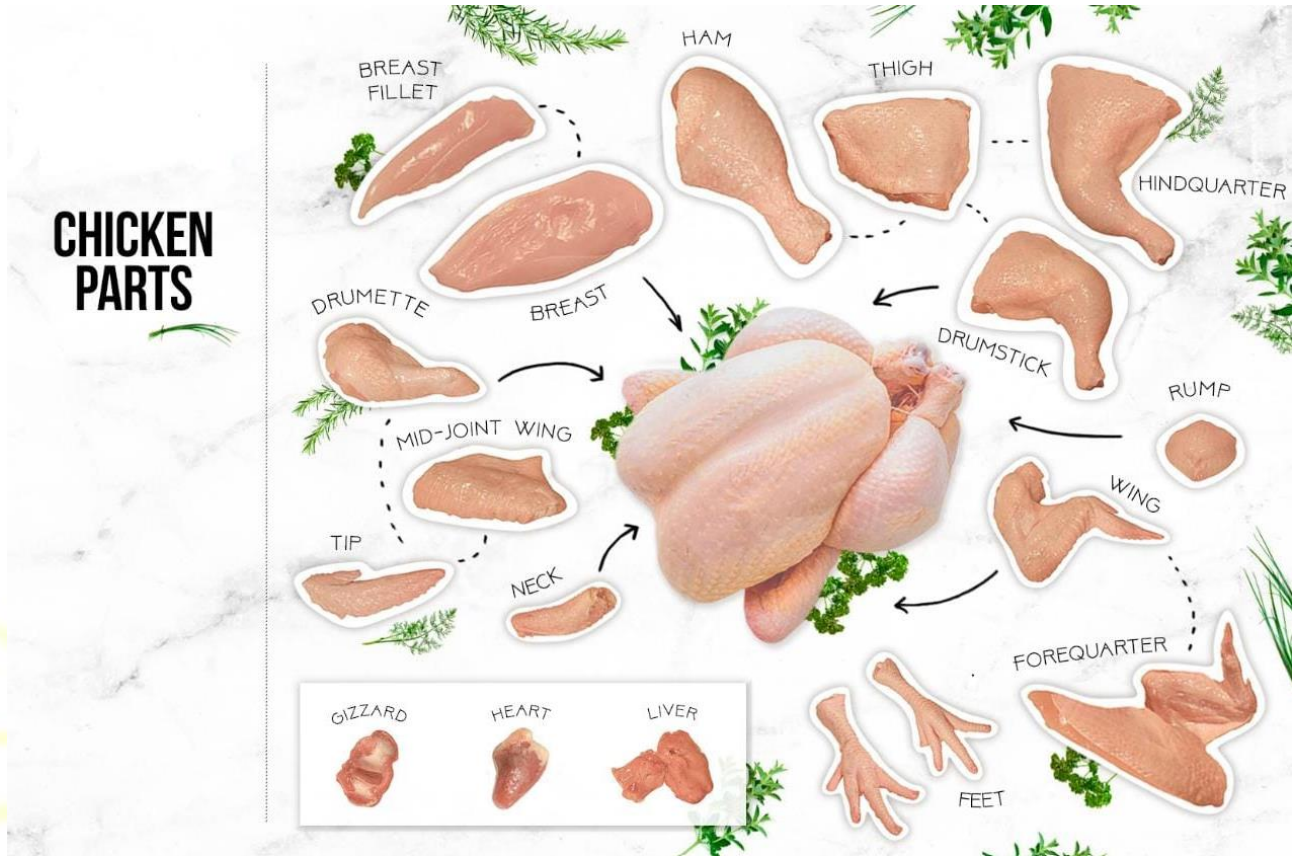
ALL the protein companies performing these exports such as JBS, Aurora, Marfrig, SADIA, BRF and so on, are large scale industrial businesses. There are no small producers with the ability to export poultry products, especially to China. These companies do not sell directly to international buyers. Most of them have facilities in China and other regions with sales offices, those are selling only to China mainland companies. Currently the capacity is already sold out for the next years

Those companies have a “trading desk” they are selling their production in the futures exchange market, several years in advance, mostly to GACC Exporters, Cold Houses and Global Trading Firms like our local Partners.

CHINESE CERTIFICATION / EXPORTING TO CHINA

The Chinese government has a strong presence in Brazil, auditing and certifying individual slaughterhouses / cold houses. In Brazil the Chinese Government uses the Brazilian “SIF number” as a key, every specific cold house, at a specific location, has its own SIF number. Brazil has thousands of cold houses, but only those specific ones are certified by the Chinese Government. Per a bilateral agreement with the Brazilian government, in Brazil, only the Chinese-certified cold houses are allowed to ship containers with poultry products destined for China.

Product List



<ol style="list-style-type: none"> 1. Whole Chicken 2. Chicken Breast 3. Chicken Drumstick 4. Leg Quarter 200gr to 400gr 5. Leg Quarter 400gr to 600 grm 6. Chicken Thigh 7. Boneless Thigh 8. Chicken Feet 9. Chicken Paws 10. Chicken MJW 11.3 Joint Wings 12.2 Joint Wings 13. Wingtip 	<ol style="list-style-type: none"> 14. Whole Leg (Skin On) 15. Chicken Neck 16. Chicken Shinless 17. Inner Fillet 18. Chicken Drumettes 19. Chicken Boneless Shawarma 20. Chicken Heart 21. Chicken Liver 22. Chicken Thigh Kakugari 23. Chicken Gizzard 24. Chicken Shank 25. Chicken Back 26. Chicken MDM Mince
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Chicken from Brazil SIF approved Chicken suitable enter China:

Grade A Chicken Feet: - GRADE "A"

- Average Weight: 35g+
- Average Length: 12-18 cm/Piece
- CIF China

Grade A Chicken Paw: - GRADE "A"

- Average Weight: 30g-35g+
- Average Length: 8-12 cm/Piece
- CIF China

Grade A Chicken Middle Joint Wing: - GRADE "A"

- Average Weight: 35g+
- Average Length: 8-12 cm/Piece
- CIF China



International Standard Specification:

APPEARANCE REQUIREMENT:

- Specifications of Grade "A" and Clean and washed.
- Freezing Process: BQF at -40 Celsius (Block Quick Frozen)
- Stored and transported at -18 Celsius
- Production Age: Not more than 60 days from the shipping date

- Cleaned and Fresh
- No yellow skin
- No feathers

- No bad smells
- No blood or bloodstains
- No black pads or ammonia bums

- No bruise
- No chemical bums
- Ice content 0.3 %
- Broken bones less than 2 %
- Moisture content is less than 3 %

Package: Standard 20 KGS carton Boxes each box Containing 5KG x 4 polybags

Inspection: SGS/BV/CCIC Inspection appointed and paid by buyer

Lead Time: 7-14 days after receiving payments according to schedule of GACC Exporter

Shipment Time: Approximately 35 days

Phone: +86 185 03011942
 Mail: info@beckstein.ch

Recent Orders



PROCEDURE PAYMENT AT PORT OF DESTINATION PORT

100% SBLC WITH PAYOUT MT103 AFTER FINAL INSPECTION AT PORT OF DESTINATION

- 1. BUYER SENDS LOI PROPERLY SIGNED.**
- 2. PROCARE AND BECKSTEIN ISSUE NCNDA ALONG WITH SCO IN ACCORDANCE WITH LOI AND AGREED TERMS AND CONDITIONS.**
- 3. BUYER ACKNOWLEDGE AND RETURN SCO AND NCNDA PROPERLY SIGNED.**
- 4. BUYER ISSUE ICPO ADDRESS DIRECTLY TO THE GACC ALONG WITH BCL OR RWA.**
- 5. SELLER ISSUES FCO, BUYER ACCEPTS AND RETURN SAME PROPERLY SIGNED.**
- 6. SELLER DO OFFICAL RESERVATION OF SIF APPROVED CAPACITY AND ISSUES SPA PROPERLY SIGNED. BUYER RETURNS SPA SAME PROPERLY SIGNED.**
- 7. BUYERS BANK CONFIRMS POF BY SWIFT MT799, SELLERS BANK CONFIRMS POP BY SWIFT MT799.**
- 8. BUYER ISSUES SBLC**
- 9. THE SELLER WILL ISSUE THE PERFORMANCE BOND TO THE BUYER IN THE AMOUNT OF 2% (TWO PERCENT) OF THE AMOUNT OF THE FINANCIAL GUARANTEE RECEIVED AND CONFIRMED BY THE SELLER.**
- 10. SELLER PREPARE AGREED QTY AND SGS INSPECTED QUALITY AND QANTITY.**
- 11. THE SELLER STARTS TO LOAD ACCORDING TO THE LOADING TABLE.**
- 12. SHIPMENT ARRIVES AT DESTINATION PORT, SGS OR CCIC INSPECTION BEGINNS**
- 13. AFTER PASSED FINAL INSPECTION, BUYER SHALL INSTRUCT HIS BANK TO RELEASE THE CORRESPONDING FUNDS TO THE SELLER'S ACCOUNT, THE PAYMENT OF THE SHIPMENT VIA TT/WIRE DIRECT BANK TRANSFERS FOR EACH VESSEL'S LOAD.**

PROCEDURES PAYMENT AFTER INSPECTION AND VISITATION COLD STORAGE

30% MT103 AFTER PASSED INSPECTION OF CHICKEN AND VISITATION OF COLDSTORAGE, 70% DLC WITH PAYOUT MT103 AGAINST SHIPPING DOCUMENTS AFTER LOADING

- 1. Buyer sends a LOI to Seller;**
- 2. Seller replies with a SCO to Buyer;**
- 3. Upon acceptance of the terms of the SCO, Buyer, within four (04) working days, sends to Seller the ICPO, along with the RWA (as POF), verbiages of MT799/MT760 or MT799/MT700 – irrevocable, transferable, assignable, operative and confirmed (including all banking details, stating the exact bank issuing the Financial Instrument and the Financial Instrument issuer's Client Information Sheet (CIS), if different from the Buyer's company name), Buyer's CIS, and copy of passport of the signatory person;**
- 4. Upon Buyer's compliance approval, Seller issues Sale & Purchase Agreement (SPA), including Seller's verbiages, and sends to Buyer; Buyer reviews, amends (if necessary), signs, stamps, and return the SPA in WORD format to Seller; Seller sends Final Approved SPA to Buyer in PDF Format, along with the Proforma Invoice;**
- 5. Buyer arrange SGS/CCIC inspection at the coldstorage, Buyer representative is allowed to join the onsite inspection at the coldstorage.**
- 6. After passed inspection within 03 (three) banking days upon receipt of Final Approved SPA and Proforma Invoice, Buyer pays, via swift MT-103, the corresponding amount of 30% of the total shipment, and issues/sends, via swift, bank to bank, the MT799 to Seller's fiduciary bank, and sends to Seller a copy of the respective swift submission;**
- 7. Upon confirmation, by Seller's bank, of the successful receipt of MT799, Seller issues to Buyer, via email, the Commercial Invoice;**
- 8. Within 05(five) banking days, Buyer's bank, in accordance with Seller's verbiage, issues swift fully funded SBLC MT760 or DLC MT700 to Seller's fiduciary bank account to cover the 1st shipment total product value and Buyer sends swift copy to Seller to enable seller to commence loading of product with the shipping company. The duration of the financial instrument issuance must be, at least, 03(three) months. In case Buyer fails on sending MT760/MT700 in time, the contract will be automatically cancelled without any refund;**
- 9. Upon Seller's bank successful exchange of financial instrument with Buyer's bank, Seller starts loading the spot shipment and sends copies of shipping documents to Buyer, in accordance with the terms of the SPA;**
- 10. Immediately upon receipt of the shipping documents, the Buyer pays, via swift MT-103, the remaining 70% of the amount, together with the 30% for the next shipment.**

INFORMATION FOR ICPO

In addition to basic product information, specification, quantity, destination (country and port), target price, type of guarantee, payment, contract duration and term, the following must be included in the ICPO:

- 1) The document must be made on the letterhead of the purchasing company;**
- 2) Company brand;**
- 3) Company name, registration number and physical address;**
- 4) Individualization (name of the representative, position in the company, passport number and e-mail);**
- 5) The date cannot be more than 05 (five) days;**
- 6) Copy of the passport of the legal representative;**
- 7) Copy of the company's registration;**
- 8) Bank information;**
- 9) Company stamp;**
- 10) Signature of an individual (director, partner, administrator);**
- 11) Web site.**

ProCare

Compliance:

Security (proof) starts with the fact that **our supplier has GACC** and is listed as a supplier on the Chinese government website, and exports directly to China.

The products offered and specified with **SIF approval**, certificates, documents, all up to date and in compliance with the General Administration of Customs in China, regulatory bodies, SGS inspection, following international standards in accordance with the international chamber of commerce.

POP will Provided only on Bank to Bank Basis by SWIFT MT799

Subject to signing definite agreements by the parties and submission on required documents.

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